

Internship
at
Bharat Serums and Vaccines Limited, Telangana

By
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COMPANY PROFILE:



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COMPANY OVERVIEW:

The Bharat Serums and Vaccines Ltd. was founded in 1971 for the fulfillment of the goal of introducing those health care products that play a vital role to meet the needs of a specific quality market. This company does the work of research, development, manufacturing and marketing of the injectable biological and the pharmaceutical products. Now, Bharat Serums and Vaccines Ltd. holds a good market share in India because of its derivatives and it is widening its range of

products in a constant manner by the introduction of improved version of therapies that are based on specific research and development initiatives. Today, it is one of the fastest growing biopharmaceutical companies in India and it is ranked amongst the top 10 Indian biopharmaceutical companies.

The portfolio of the products of this company has 2 brands which include plasma derivatives, antifungals, anesthetics, cardiovascular drugs and equine immune-globulin antitoxins and anti-fertility hormones.

The products of BSV are very common in India and they are also found on an international level. It sells its products to the hospitals with the help of various distributors found in market. The company is also having an extensive platform for research as well as development which is currently working on the development of new drug delivery systems.

VISION AND COMMITMENT:

The vision of the company is-To be an innovative, caring and trustworthy partner in bringing life to life

Underlying fairness and transparency in dealings with all stakeholders including employees and business partners.

The Group is driven by an informal culture which consists of innovation

CULTURE AND PURPOSE:

BSV strongly believes in the promotion of the purpose of providing “Happiness” and it has created a strong culture of “Helpfulness” and considers its every employee as its founders and employees take pride and responsibility in making BSV as a workplace which is committed to “Happiness” and “Helpfulness”.

DIVERSITY:

The people working in BSV come from different kind of culture and background create work force diversity. This kind of diversity also gets reflected in the ideas and the thought process of the employees which in turn helps in making unique strategies at workplace.

INCLUSIVENESS:

At BSV, it is believed that every employee is unique and different in his/her own. Therefore, everyone is free to put their opinions and suggestions and their opinions are valued in BSV. Every employee is encouraged to put forward his/her ideas or opinions regarding any issue/problem and feedback is also taken at regular intervals after their joining of the employees in BSV.

COMMUNITY INTERACTION:

The people of BSV are well connected through various networks on the social platforms. You may find them on Facebook, LinkedIn Twitter and other popular social platforms. It allows them to share their ideas, to seek guidance and to help each other all over the world.

BUSINESS OPERATIONS- DOMESTIC:

The products of BSV are sold in the market with the help of 6 divisions, that targets the following specialties-

- First is Gynecology that ensures the proper health and the well-being of the women with proper care from the time of conception up to the time of delivery
- Next is Assisted Reproductive Technology that works on the women who want to be mothers and turns their hopes into reality with the help of advanced technology
- The next part is critical care that contains a wide variety of products in the area of acute therapy

- The next division is of emergency medicine that helps in the cases of emergency management And it acts as a trustworthy partner while handling emergency situations
- The next division is of Neurology, Haematology and Nephrology which serves the function of providing facilities and therapies to a particular niche segment
- The last division is the urology division that is a new division and the main focus of this is providing facilities and treatments to the patients having urological problems

BUSINESS OPERATIONS- OVERSEAS:

Bharat Serums and Vaccines Limited started its international business operations during the time interval of early 2000. The products of Bharat Serums and Vaccines Ltd. Are available in almost 45 countries and the manufacturing units are approved and accredited by various regulatory authorities from different parts of the world.

Bharat Serums and Vaccines Ltd. has its offices in Russia, Philippines, Vietnam, Nigeria, Ukraine and it has the country managers based in various countries in Asia, Africa and America. BSV now also works with the international health agencies like World Health Organization (WHO), Pan American Health Organization (PAHO), and the health ministries of many countries across the globe. BSV is working across the globe with many different kinds of agencies to provide better health facilities to the people and with the aim to improve the quality of living of people.

BSV is also having different kinds of partnerships at regional and country level to meet its specific type of aims.

MANUFACTURING LOCATIONS:

- **Injectable Plant:** The company is having one injectable manufacturing plant that is located in Ambarnath which is approximately 60 km away from Mumbai. It is having 4 injectable lines that targets India and the other emerging markets. This plant has capability for lyophilized and the liquid injectables and it has been built according to the guidelines of UK MHRA

- **Biotech API and Injectable Plant:** BSV is also having a Biotech API plant which is also located in Ambernath. The main focus of this plant is to produce the biological products. The API plant is also having the capacity to produce the recombinant proteins that are derived from the culturing of the mammalian cells on a commercial level. It can also produce the injectable liquid and lyophilized products.
- **Horse Farm:** The company is also having a horse farm which is situated on the outer areas of Mumbai. This farm is having a total total capacity of 400 horses. The horse farm is having all the facilities for the animals, immunization and the separation of the plasma and the testing which is done on the site and under the supervision of the qualified doctors.

PRODUCTS OF BSV:





LEARNINGS FROM THE ORGANIZATION

I joined Bharat Serums and Vaccines Limited in February 2019 and I was appointed as the Business Development Manager in the Celero division of the organization. In this division, I have learned various aspects on how to generate sales by having timely meetings with the doctors in various departments of the hospitals.

The organization is having very helpful and good working environment.