



**TO UNDERSTAND THE PATIENT'S JOURNEY,
CURRENT NUTRITIONAL INTERVENTION, NEED
STATE AND POTENTIAL OF GROVIVA ADVANCE IN
PICU PATIENTS**

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To understand patient's journey in PICU stay



To understand market opportunity



To know outcomes and potential of Groviva Advance



To understand Groviva in Lactose intolerance market.



To know about Post-marketing Surveillance of Groviva advance

RESEARCH OBJECTIVE:

LITERATURE REVIEW

Title of the Study	Author's name and Year	Learning
Approach to Enteral Feeding in the PICU	Nilesh M. Mehta, MD, DCH. 2009	In the PICU, nutrition support is provided either parenterally or enterally. Using EN While Critically Ill Has Many Benefits
Monitoring of gastric residual volume during enteral nutrition	Hideto Yasuda et al. 2019	Effects of malnutrition and EN treatment on PICU patients with malnutrition

Paediatric emergency triage, assessment and treatment Care of critically ill children	World Health Organization 2016	Updated PICU treatment guidelines and pharmaceutical treatments.
Enteral Nutrition in the PICU: Current Status and Ongoing Challenges	Ann-Marie Brown. 2014	Whether present at admission or acquired during the PICU stay, malnutrition in the severely sick or injured kid is linked to higher morbidity and mortality in the PICU.

**A child brings lot
of happiness**



**Along with
Hopes,
Aspirations
Dreams**

But one mishap

And their world comes to a standstill



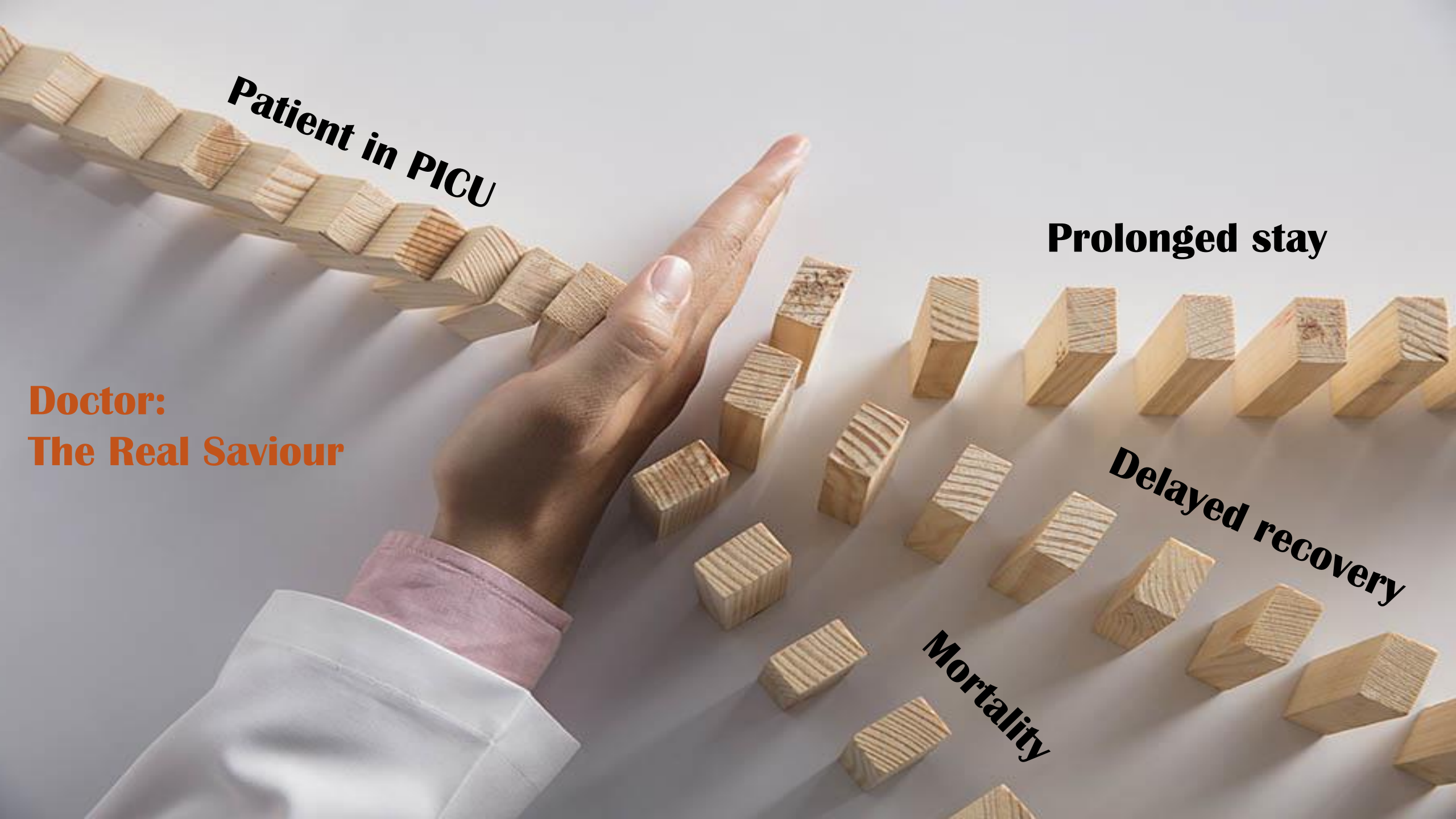
Faster recovery is all they pray for



**Right
treatment**

Right care

**Right
nutrition**



Patient in PICU

**Doctor:
The Real Saviour**

Prolonged stay

Delayed recovery

Mortality



But when Nutrition becomes challenge

**What to
give?**

**How to
give?**

**When to
give?**

The logo for GroVIVA ADVANCE is displayed in a bold, orange, sans-serif font. The word "GroVIVA" is on the top line, and "ADVANCE" is on the bottom line, centered under "GroVIVA". A registered trademark symbol (®) is located to the upper right of the "VIVA" portion of the top line.



Signutra™

GroViva™ ADVANCE

High Protein Enteral Feed Child Formula



CLINICALLY PROVEN[®]
CHILD FORMULA



SUPPORTS IMMUNE SYSTEM (BCAA)

SUPPORTS FASTER RECOVERY

SUPPORTS DIGESTION & ABSORPTION

ISOCALORIC FEED

LACTOSE FREE

ZERO SUCROSE

2 years +

Net Weight: 400 g

FOOD FOR SPECIAL DIETARY USE
(Food For Dietary Management Of Children On Oral & Enteral Nutrition)

Consume Under Medical Advice

Vanilla FLAVOUR

Ingredients: Maltodextrin (D6) (Sweetener w/ MCT oil (71% Soybean oil)), Sodium Caseinate, Fructose, FOS (3.2%), Whey Protein Concentrate, Minerals, Natural Identical Flavouring Substances (Vanilla), Acidity Regulators (MS 330 (m) & MS 332 (n)), Emulsifier (MS 322(n)), Chlorine, Chlorine, Vitamins, BHA, powder, Probiotics (Lactobacillus acidophilus M2PM (0.122%)) & Lactobacillus lactis M2C19 (0.074%)), Inositol, Taurine, Antioxidant Phenols (Antioxidants (MS 304) and Rappaport Oil), L-Carnitine.

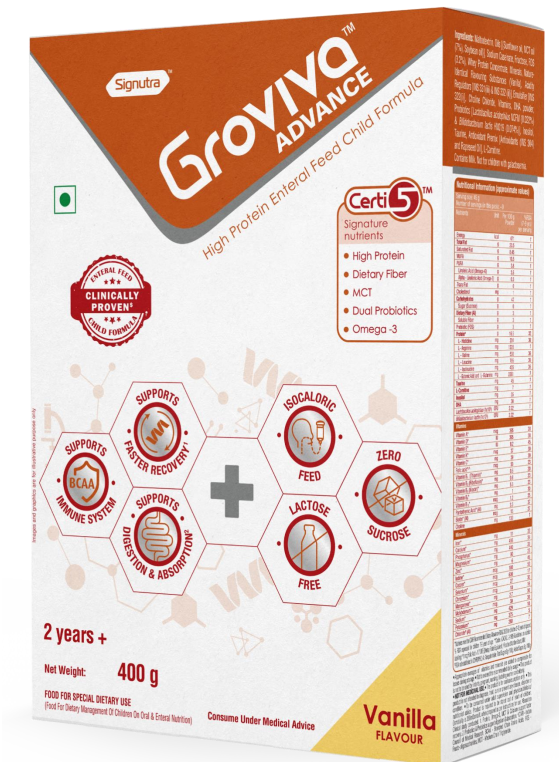
Contains Milk, but for children with lactose intolerance.

Nutritional Information (approximate values)

Serving size 40 g
Number of servings in this packet: 10

Amount	Unit	Per 100 g	Per 40 g
Energy	kcal	471	188
Total Fat	g	10.0	4.0
Saturated Fat	g	1.0	0.4
WFA	g	9.0	3.6
Protein	g	10.0	4.0
Carbohydrate	g	10.0	4.0
Cholesterol	mg	1	0
Sodium	mg	42	17
Potassium	mg	10	4
Calcium	mg	10	4
Iron	mg	1	0
Copper	mg	1	0
Zinc	mg	1	0
Phosphorus	mg	1	0
Chlorine	mg	1	0
Fluoride	mg	1	0
Vitamin A	µg	100	40
Vitamin B1	mg	1	0
Vitamin B2	mg	1	0
Vitamin B3	mg	1	0
Vitamin B5	mg	1	0
Vitamin B6	mg	1	0
Vitamin B12	µg	1	0
Vitamin C	mg	10	4
Vitamin E	mg	1	0
Vitamin K	µg	1	0
Vitamin D	µg	1	0
Vitamin F	mg	1	0
Vitamin H	mg	1	0
Vitamin I	mg	1	0
Vitamin J	mg	1	0
Vitamin K	µg	1	0
Vitamin L	mg	1	0
Vitamin M	mg	1	0
Vitamin N	mg	1	0
Vitamin O	mg	1	0
Vitamin P	mg	1	0
Vitamin Q	mg	1	0
Vitamin R	mg	1	0
Vitamin S	mg	1	0
Vitamin T	mg	1	0
Vitamin U	mg	1	0
Vitamin V	mg	1	0
Vitamin W	mg	1	0
Vitamin X	mg	1	0
Vitamin Y	mg	1	0
Vitamin Z	mg	1	0
Vitamin AA	mg	1	0
Vitamin AB	mg	1	0
Vitamin AC	mg	1	0
Vitamin AD	mg	1	0
Vitamin AE	mg	1	0
Vitamin AF	mg	1	0
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Vitamin AH	mg	1	0
Vitamin AI	mg	1	0
Vitamin AJ	mg	1	0
Vitamin AK	mg	1	0
Vitamin AL	mg	1	0
Vitamin AM	mg	1	0
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Vitamin AO	mg	1	0
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Vitamin BG	mg	1	0
Vitamin BH	mg	1	0
Vitamin BI	mg	1	0
Vitamin BJ	mg	1	0
Vitamin BK	mg	1	0
Vitamin BL	mg	1	0
Vitamin BM	mg	1	0
Vitamin BN	mg	1	0
Vitamin BO	mg	1	0
Vitamin BP	mg	1	0
Vitamin BQ	mg	1	

UNDERSTANDING OPPORTUNITY



INTRODUCTION - PICU

PICU stands for **Pediatric Intensive Care Unit**

PICU **provides sick children with the highest level of medical care**

It **allows intensive nursing care and continuous monitoring** like heart rate, breathing, and blood pressure

It also allows medical staff to **provide more intensive therapies** like ventilators (breathing machines) and certain **medicines that can be given only under close medical supervision**



PATIENT'S JOURNEY TO PICU

Child undergoes surgery OR treatment of trauma and shifted to PICU



Intense monitoring of health parameters and nutritional requirement.



If child is NOT ABLE TO EAT ON ITS OWN, initial nutrition to be given through parenteral route

After 24-48Hrs. Based on condition of patient, Doctor shifts the child to enteral feed.

If patient is stable

Shifted to ward where less intense monitoring and follow-up care is required. Patient shifted to kitchen feed.

Child recovers

Released. Goes back home

The Challenge - It is difficult to ensure delivery of required nutrition.

Role of Groviva Advance



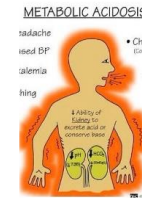
CHILD IS ADMITTED TO PICU IF....



Respiratory issues
(Asthma)



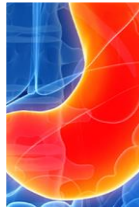
Injury or trauma



Metabolic disorders
(Diabetic ketoacidosis)



Congenital
malformation (Heart
defects)



GI conditions



Cancer/Chemotherapy

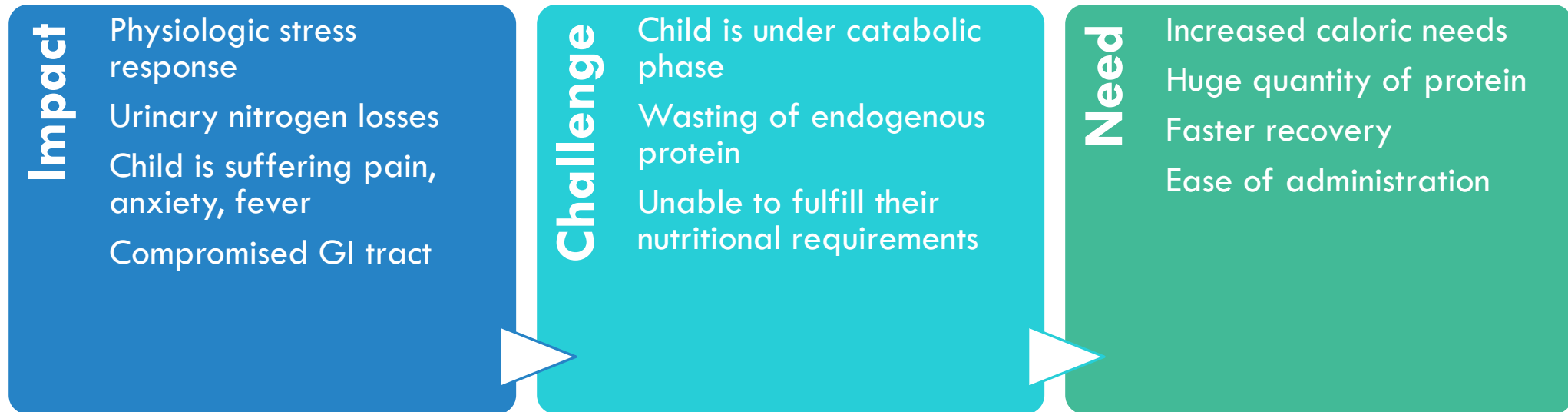


Organ transplantation



Poisoning

IMPACT OF CRITICAL ILLNESS ON CHILDREN



Critical illness + Poor nutrition leads to

Prolonged ventilator dependency

Prolonged ICU stay

Increase susceptibility to nosocomial infections

Increased mortality

Delayed wound healing

MANAGING NUTRITION IS A CHALLENGE, LEADING TO MALNUTRITION

Incomplete nutritional assessment or lack of adequate nutritional support

Lack of co-ordinated care between medical and dietetic staff

Failure to maintain patient's dietary records and anthropometric data

Frequent withholding of food to accommodate lab investigations

Delayed initiation of nutritional support in patients

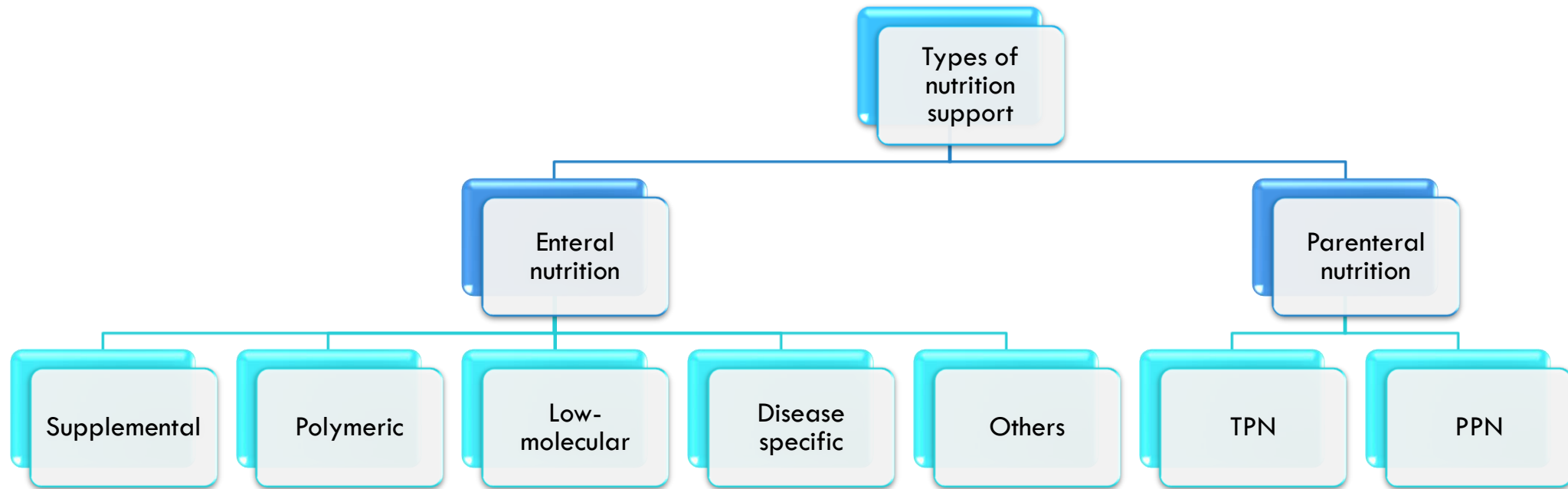
Most critical questions

What type of nutrition?

When to give?

How to provide nutrition
support?

OPTIONS WITH DOCTOR FOR NUTRITIONAL SUPPORT



WHAT IS EN?

- Enteral Nutrition Support (ENS) traditionally has been regarded as delivery of food beyond the oesophagus via tube, either to the stomach or postpylorically.
- As per recent guidelines from the ESPEN,
- EN encompasses the use of *dietary foods for special medical purposes*, irrespective of the route of delivery

Indications

- Inadequate oral intake
- Disorders of digestion and absorption
- Disorders of gastrointestinal motility
- Increased nutritional requirements and losses
- Growth failure or chronic malnutrition
- Crohn disease
- Metabolic diseases

Contraindications

- Paralytic or mechanical ileus
- Intestinal obstruction
- Perforation
- Necrotising enterocolitis

ENTERAL NUTRITION VS PARENTERAL NUTRITION

Parenteral nutrition is preferred in children who are¹

Too ill to be fed normally by mouth

Nasogastric or nasoduodenal tube feeding is often not tolerated

Interruption of enteral feeding also occurs frequently for various reasons

However, Enteral nutrition is preferred over PN because²

Preservation of GI function

Technically more simple

Better safety profile

Avoidance of PN-associated complications

2- to 4-fold lower cost

GUIDELINES FOR ENTERAL FORMULA (AS PER ESPGHAN)

Should supply a balanced mix of all the essential nutrients

Sole source of nutrition

Should generally provide at least 100% of the population reference intakes for healthy individuals of the relevant age group

Delivered via tube but may also be taken orally

Age adapted.

An energy density of 1 kcal/mL. Feeds with a high energy density (1.5 kcal/mL) are useful in children with increased energy requirements.

KEY CRITERIA FOR ENTERAL FORMULA (AS PER ESPGHAN)

Gluten free, and most are either lactose free or contain only low amounts of lactose

Isoosmolality (300–350 mOsm/kg) is considered preferable

Dietary fibre are appropriate for most patients

High-fat feeds providing **more than 40% of the energy content as lipids** and hence with reduced glycaemic loads
- beneficial in patients with stress metabolism

Medium-chain triglycerides (MCT oils) can be an advantage in patients with severe forms of fat maldigestion and/or malabsorption

The supply of some **long-chain omega-3 polyunsaturated fatty acids** may provide anti-inflammatory and immunomodulating effects

BRAND OFFERING

Groviva Advance is a **specialized high protein isocaloric enteral feed** to be given through tube feeding or orally; to fulfil the nutritional requirement of the **critically ill children of 2 to 12 years age admitted in pediatric ICUs** for their faster recovery owing to

- Isocaloric formula
- Rich protein content
- High on energy
- Easy digestibility and absorption
- Support growth and immunity

PRODUCT STRENGTHS

Isocaloric formula

High quality protein

Ease of digestion

Rapid source of
energy

Fortified with vitamins
and minerals

Contains pre- and
probiotics

Low osmolality

PRODUCT ATTRIBUTE - CLAIMS

Clinically
proven

Supports
faster
recovery

Supports
immune
system

Supports
digestibilit
y &
absorption

Lactose free
– Gluten-
free – Trans-
fat free

Zero sucrose

Isocaloric
formula

PRODUCT BENEFITS - FUNCTIONAL

High Protein	High quality Protein helps improve lean body mass and is essential for muscle growth
Dietary Fiber	supports nutrient digestion and absorption.
MCT	Medium chain triglyceride oil are rapidly digested and absorbed and are rapid source of energy.
Dual probiotics	Probiotics (Lactobacillus acidophilus NCFM and Bifidobacterium lactis HN019) helps maintain normal bowel function.
Omega-3	Omega-3 fatty acid is known for its anti-inflammatory properties and its supplementation helps supports the hospitalized pediatric children in recovery.

CLINICAL STUDY OF GROVIVA ADVANCE:

The published study was titled, “Pilot Clinical Study to evaluate the safety and gastrointestinal tolerance of Groviva Advance in Hospitalized children requiring Isocaloric formula for enteral tube feeding.”

The study was conducted at KIMS Hospital, Hyderabad with 31 subjects.

Outcomes of study:

- Clinically proven efficacy
- Well tolerated.
- No serious adverse events
- No episodes of recurrent diarrhoea.

WHAT PROBLEM ARE WE TRYING TO SOLVE?

For PICU

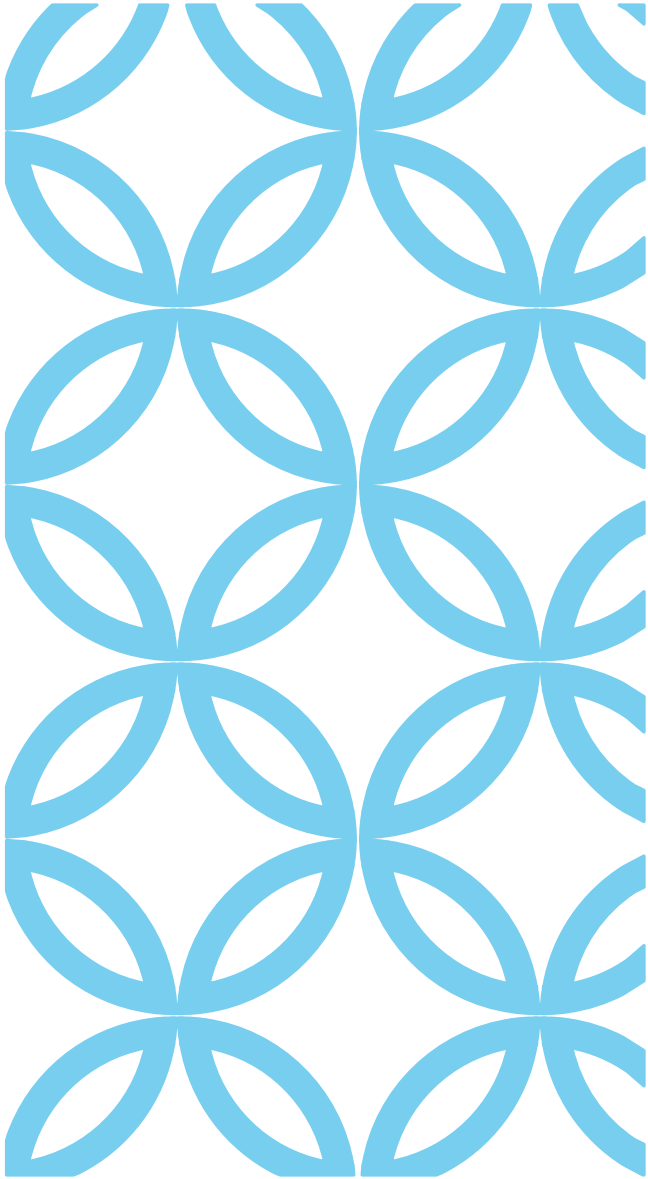
- Groviva Advance offers solution to the nutrition related challenges in children where doctor wants to initiate enteral feed
- Offers ease of reconstitution as dosage has to be accurate and nursing staff are not competent enough
- Isocaloric and right osmolality
- Supports faster recovery
- Takes care of gut microflora as it contains probiotics and prebiotics. Also, Easy to digest proteins enhances digestion and absorption
- Sugar free – beneficial for diabetic patients

For Lactose intolerance

- Takes care of lactose intolerance while fulfilling nutritional requirement of the children

CONCLUSION

Malnourished and critically unwell children are more likely to experience serious infections and need a longer stay in the PICU. So, the focus of the dissertation was to determine the patient pool in the PICU and current interventions, and the future implications for the patients at the PICU. Groviva Advance is Pediatric Nutrition Supplement that is given in the enteral feed to the patients in the PICU and it is a clinically tested product with the best compliance, osmolality, and high protein. So, more interventions can be made for the PICU patient pool so as to establish a better healthcare environment.



THANK YOU
