

**INTERSHIP TRAINING
AT
CLARIS OTSUKA PRIVATE LIMITED**

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Company Overview

1.0 INTRODUCTION

Clarís Otsuka Private Ltd. (Clarís Otsuka) is a Joint Venture between Clarís Lifesciences Ltd., India, Otsuka Pharmaceutical Factory, Inc., Japan, and Mitsui & Co. Ltd., Japan, for Clarís' Infusion Business in India and Emerging Markets. We primarily manufacture & market products across multiple markets and therapeutic segments. Being a leader in intravenous nutrition products, we are committed to being the best partner of patients and healthcare professionals in the field of clinical nutrition. We deal in infusion products across therapeutic segments including infusion therapy, parenteral nutrition, anti-infectives, and plasma volume expanders. We offer injectables via various delivery systems, such as glass and plastic bottles (EURO Head & Nipple Head), ampoules, and non-PVC/PVCbags.

Our customer base primarily includes government & private hospitals, aid agencies, and nursing homes. We have two state-of-the-art plants COPL 1 and COPL 2 at our manufacturing facility

located in Ahmedabad, India. COPL 2 has been approved by foreign regulatory authorities including ANVISA (Brasil). The laboratory set-up is equipped with facilities for chemical and instrumental analysis capable of undertaking the most comprehensive tests.

Vision/Mission

Vision

To be the most admired company in infusions and clinical nutrition by offering world class products to patients.

Mission

- To continuously contribute to patients and healthcare professionals by providing them with useful information on nutrition therapy and creating new products.
- To build a sustainable business that creates value for all stakeholders including team members.
- To build the company on the values of Honesty, Initiative, and Growth.

Business

The business of Claris Otsuka includes catering infusion products across various therapeutic segments, including infusion therapy, parenteral nutrition, anti-infectives, and plasma volume expanders.

We have our sales & distribution network across major Emerging Markets and are constantly working in the direction of providing improved health to people across the world.

India Market

We cater across several product categories in India with an endeavour to support upgradation of medical care in the country with the introduction of new products and technologies. Our customer base in India includes institutions, large corporate hospitals, and nursing homes.

We remain at the forefront to adopt innovative initiatives & training methods for staying abreast with the latest industry trends. We contribute towards medical education through conducting various Continuous Medical Education (CME) Meets & Doctor Group Meets (DGMs) across the country comprising renowned doctors, and other such initiatives.

International Market

We have a market presence extending over the globe, through a robust sales & distribution network spread across many countries.

Emerging Markets

We are present in Emerging Markets in the regions of Asia, Africa, CIS, MEGNA (Middle East, Gulf & North Africa), Russia, and Latin America.

Our marketing strategy to enhance our visibility at a global forefront and to connect with customers & business associates has enabled us to focus on international conferences and seminars around the world