

Organization Mentor: Mr.Dheeraj Sonkhiya

Faculty Mentor: Mr.Rahul Sharma

ABOUT ORGANIZATION

IHAT (India Health Action Trust) was instituted in 2003 as a Charitable Trust under the Indian Trust Act, 1882 and is registered with the Ministry of Home Affairs under the Foreign Contribution.UPTSU continues to provide technical support to GoUP in operationalizing UPMSC to strengthen the public health procurement system in Uttar Pradesh that has come up as an organization for the centralized and transparent procurement and distribution of drugs, equipments . UPMSC ensures availability of quality drugs, medical equipments at lowest costs at various warehouses across the state under the charge of UPMSC.

UPMSC is the nodal organisation for centralised procurement and supply chain management of drugs, equipment and medical supplies for all the public health facilities of Uttar Pradesh.UPMSC conducts centralised procurement of drugs through rate contracting, scientific forecasting and past consumption analysis and issuance of purchase orders. This helps in the generation of economies of scale, reduction in costs and maintenance of uniformity of drug availability across the state.

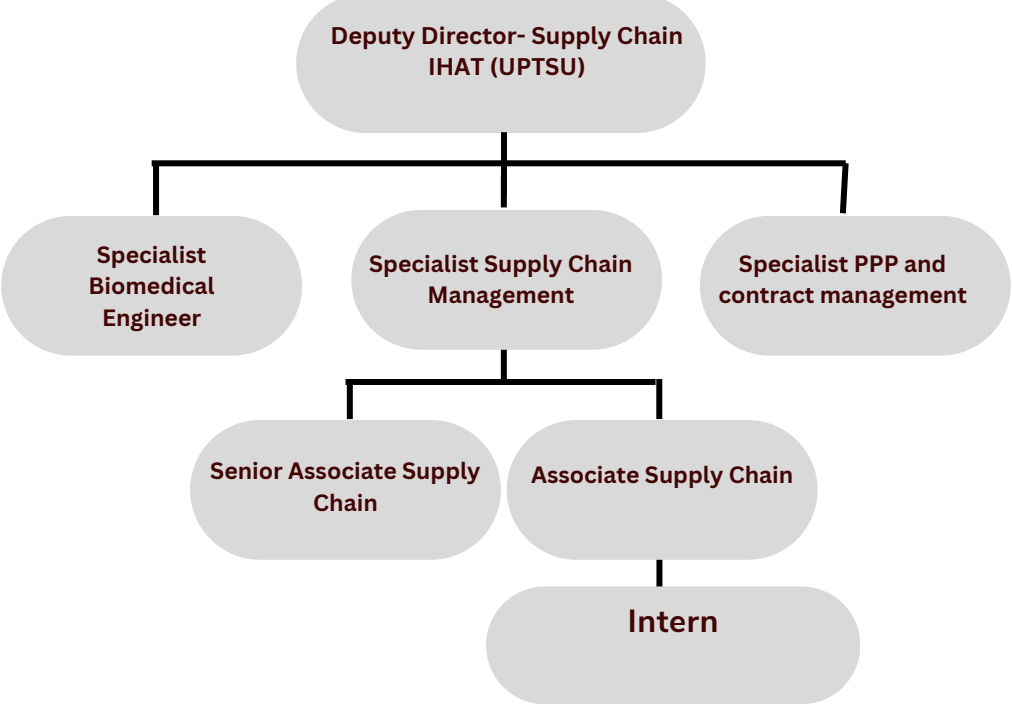
MISSION

To offer quality care and services that set community standards, exceed patients’ expectations and the services are provided in a caring, convenient, cost-effective and accessible manner.

VISION

It tries to meet the dynamic needs of state health. It strives to maintain the adequate availability of drugs, equipments and other consumables at warehouses by obtaining best procurement procedures.

ORGANISATION STRUCTURE



THEORITICAL VS PRACTICAL

To have a better understanding of how an organization working on a large-scale project operates.While studying the theoretical aspects of the concept, I gained an understanding of what it might be and how it could be used in the field. Theoretical conceptions do not last in our minds until they are revised.The actual application of those principles taught me how numerous elements influences in implementation.Research technique is one of those subjects where I couldn't make much of a connection the area when I studied it theoretically. I realized how vital it is, and it aided me in collecting these data and determining their value.

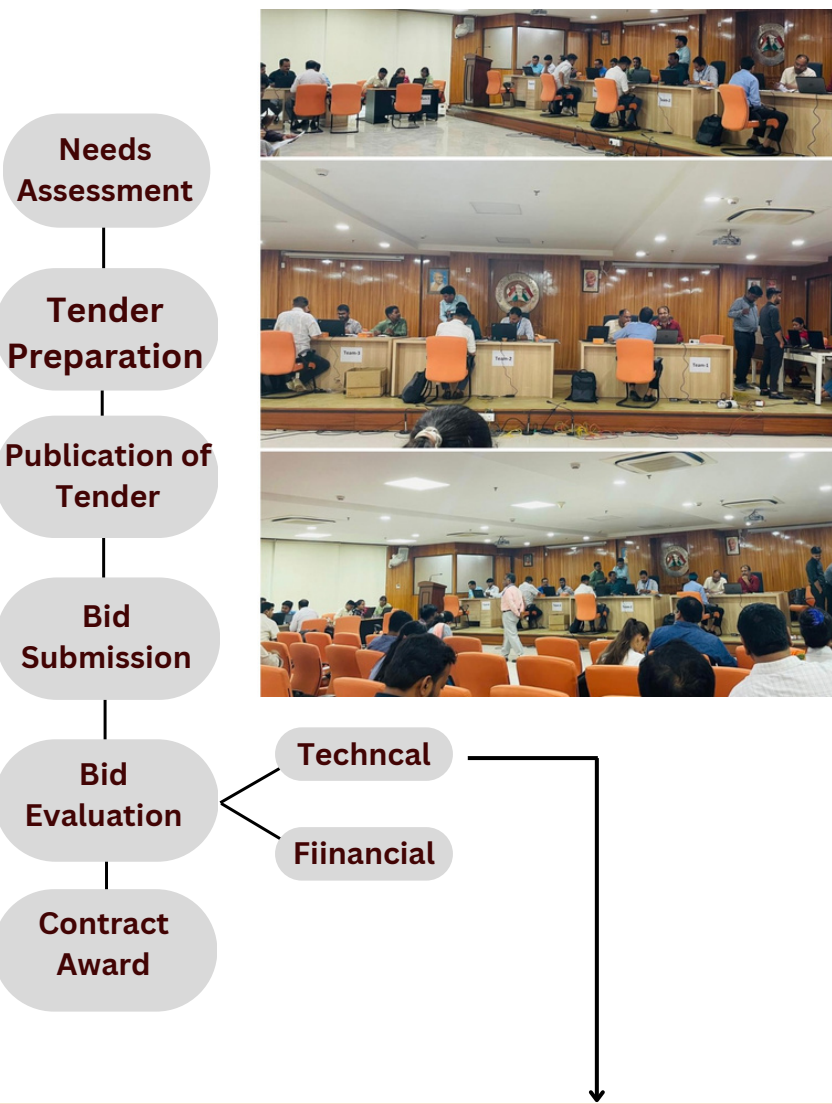
INTRODUCTION

Tendering invites qualified suppliers, contractors, or service providers to submit their bids for a specific contract. The main purpose of tender floating is to ensure a fair and transparent procurement process while obtaining the best value for money.E tender involves the digitization of the tendering process, allowing procuring drugs and potential bidders to participate in the tender electronically. The technical bid evolution is the process of evaluating and refining the technical proposals submitted by potential suppliers during the tendering process.

OBJECTIVE

To reduce the time taken for Technical bid evaluation to finalise eTender in order to accelerate the drugs tendering process

ACTIVITIES IN TENDERING PROCESS



PROCESS OF TECHNICAL BID EVALUATION

1. Training of all the members of technical evaluation team
2. Compilation of data on google sheet for live tracking on the same day
3. Assign a nodal person for monitoring of evaluation
4. Upload provisional and take queries within 48 hours
 - a. Assign 1-2 nodal persons for taking queries
 - b. Nodal persons will be responsible for downloading and compiling the data
5. Final technical to be uploaded with 7 days
7. Financial to be opened after 24 hours of uploading of technical.

SWOT ANALYSIS

STRENGTHS	WEAKNESS
• WELL TRAINED AN QUALIFIED MEMBERS OF TECHNICAL BID EVALUATION TEAM. • WELL DEFINED AND AND OBJECTIVE CRITERIA, WHICH HELPS ENSURE FAIRNESS AND TRANSPARENCY IN SELECTION PROCESS.	IT IS A LENGTHY AND TIME TAKING PROCESS, WHICH CAN BE A CHALLENGING TASK FOR PROCUREMENT OF SOME ITEMS IF THEY RE NEEDED ON URGENT BASIS.
OPPORTUNITIES	THREATS
• THIS PROCESS OFFERS A CHANCE TO IDENTIFY AREAS FOR PROCESS IMPROVEMENT. • POTENTIAL COLLABORATIONS AND LONG-TERM PARTNERSHIPS WITH VENDORS BRING MUTUAL BENEFITS	• SOME ITEMS MAY HAVE LIMITED COMPETITION SO THERE CAN BE A CHANCE OF MONOPOLISTIC COMPETITION WHICH CAN AFFECT QUALITY OF BIDS, AND RESTRICT AVAILABLE OPTIONS FOR EVALUATION AND SELECTION. • INCOMPLETE OR INACCURATE INFORMATION PROVIDED BY BIDDER

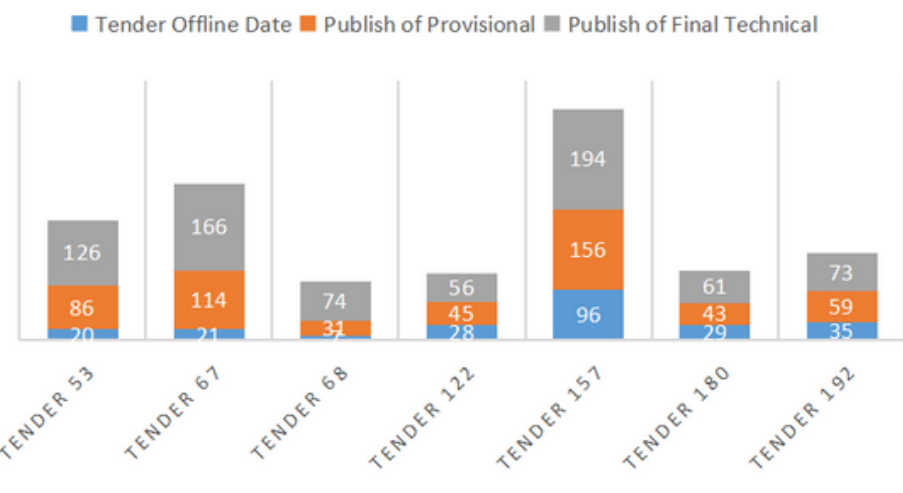
METHODS

In order to achieve the objective, we have to collect, analysis and interpret the time line data of e-tender documents while considering number of quoted drugs and bidders

- Collected data from previous published tenders in UPMSC website to analyse the technical bid evaluation

S N O	Tender Status	Tender 53	Tender 67	Tender 68	Tender 122	Tender 157	Tender 180	Tender 192
1	Publish of Tender	0	0	0	0	0	0	0
2	Pre bid Meeting	8	5	5	6	8	9	7
3	Tender Offline Date	20	21	7	28	96	29	35
5	Publish of Provisional	86	114	31	45	156	43	59
6	Publish of Final Technical	126	166	74	56	194	61	73
7	Financial Evaluation	259	213	108	77	230	84	75
8	Award of Contract	282	228	120	74	303	110	112

Analysis the following data to identify the time taken for technical bid evolution



OBSERVATIONS

PREVIOUS PROCESS	CURRENT PROCESS
There was no timeline for technical bid evaluation	There is a timeline followed in technical bid evaluation
Bidders were not present during Bid evaluation	Bidders are present during Bid evaluation for more clarity and transparency
Evaluators were engaged with additional works as Teams /groups were not formed in earlier stage.	Teams /groups are formed with 4/5 members with assigned bids
There was no videography	Videography have also been communicated for evidence .

Tender Status	Previous Timeline	Current Timeline
Publish of Tender	t0	t0
Pre bid Meeting	t0+8	t0+7
Tender Offline Date	t0+96	t0 + 30
Technical Scrutiny	to+103	t0 + 37
Publish of Provisional	t0+156	t0 + 45
Publish of Final Technical	to+194	t0 + 50
Financial Evolution	t0+283	t0 + 52
Award of Contract	t0+293	t0 + 60

LEARNINGS

- 1.This strategy reduces the time of technical bid evaluation
 - 2.From the checklist it would be very easy to evaluate the bid
 - 3.From this process supplier interaction become also useful
- Detail process of Technical Bid Evolution of tender

CONCLUTIONS

So, we can conclude that the duration of technical bid evaluation is only 60 days instead of 293 days when the new strategies are followed that also lead to transparency and accountability in public procurement processes with efficient acquisition of drugs at right time in a right place.

SUGGESTIONS

- we can trained other to continue this process full time
- Vendor management and their registration
- Informing vendors minimum 4days before through mail and calls
- Bringing technology such as automated evaluation tool during evaluation process by which efficiency and accuracy can be increased

CHALLENGES DURING INTERNSHIP

It took time to develop networking skills and build connections with colleagues and professionals in the different departments of the organisation.