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graph TD; CEO[Managing Director (CEO)] --> HMR[Head of Department- Market Research]; CEO --> HCD[Head of Department- Consulting]; CEO --> HDP[Head of Department- Procurement Team Lead]; HMR --> TMR[Team Lead]; HMR --> SRM[Senior Research Analyst]; HMR --> RM[Research Analyst]; HCD --> TCD[Team Lead]; HCD --> SC[Senior Consultant]; HCD --> AC[Associate Consultant]; HDP --> TDP[Team Lead]; HDP --> SPS[Senior Procurement specialist]; HDP --> APS[Associate Procurement specialist];
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The organizational chart illustrates a hierarchical structure. At the top is the **Managing Director (CEO)**. Reporting directly to the CEO are three department heads: **Head of Department- Market Research**, **Head of Department- Consulting**, and **Head of Department- Procurement Team Lead**. Each department head oversees a **Team Lead**, a **Senior** role (Senior Research Analyst, Senior Consultant, or Senior Procurement specialist), and an **Associate** role (Research Analyst, Associate Consultant, or Associate Procurement specialist).

Frequency	Percentage
Often	71%
Sometimes	29%
Never	1%

The clinical trial analysis gives insights that most of the company have their products in the first phase of clinical trial. Very few products have received marketing approval.

All values in USD Billion (2022)									
North America - 5.54		Europe - 6.16		Asia Pacific - 2.84		LATAM -1.05		Middle East and Africa -1.32	
	USA - 5.10		Germany - 1.53		China- 0.54		Brazil- 0.36		Saudi Arabia-0.36
	Canada - 0.44		France - 0.97		Japan- 1.05		Mexico - 0.24		South Africa- 0.24
			UK - 0.85		India- 0.37		Argentina- 0.09		Nigeria- 0.09
			Italy- 1.06		ASEAN- 0.20		Rest of LATAM 0.36		UAE- 0.20

[illegible]

Year	Number of Projects
2018	0
2019	3
2020	6
2021	10
2022	5
2023	1

Data Forecasting

Data Analysis

Market Analysis and Estimation