

SUMMER INTERNSHIP PROGRAM

At

ZYDUS LIFESCIENCE LTD.



From 1st May 2024 to 30th June 2024.

A REPORT BY

KRISHNAPRIYA NAMBIAR

Master of Business Administration

Pharmaceutical Management

2023-25

under the Mentorship of

HIMADRI SINHA

Associate Professor



Ref. No. : ZLL/CORP/TRNG/HRSS/23
Date : 30/06/2024

Ms. Nambiar Krishnapriya Rajesh
Ahmedabad.

TO WHOMSOEVER IT MAY CONCERN

We are glad to inform you that Ms. Nambiar successfully completed her internship at Zydus Lifesciences Ltd. (Formerly known as Cadila Healthcare Ltd.) from 01/05/2024 to 30/06/2024.

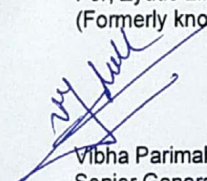
We found her extremely inquisitive and hard working. She was much interested to learn the actual functions of our organization.

Her association with us was very fruitful and we wish her all the best for future endeavours.

Thanking You,

Truly yours,

For, Zydus Lifesciences Ltd.,
(Formerly known as Cadila Healthcare Ltd.)



Vibha Parimal
Senior General Manager - Human Resource

Zydus Lifesciences Limited (formerly known as Cadila Healthcare Limited)

Regd. Office : 'Zydus Corporate Park', Scheme No. 63, Survey No. 536, Khoraj (Gandhinagar), Nr. Vaishnodevi Circle,
S. G. Highway, Ahmedabad-382 481, Gujarat, India. | Phone : +91-79-71800000, +91-79-48040000
website : www.zyduslife.com | CIN : L24230GJ1995PLC025878

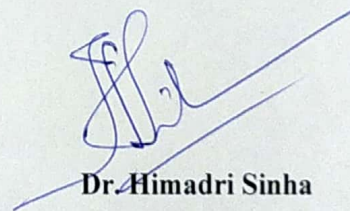


IIHMR University Faculty Mentor Approval

This is to certify that **Ms. Nambiar Krishnapriya** of academic year 2023 – 25 of **School of Pharmaceutical Management** has prepared a poster with respect to her summer internship held during May-June 2024.

She has carried out work as per the guidelines. Her poster is approved for presentation.

Date: 23.07.2024

A handwritten signature in blue ink, appearing to read 'Dr. Himadri Sinha', written over a horizontal line.

Dr. Himadri Sinha

Dean, IIHMR

INDUSTRY SECTOR POROFILE :

Zydus Lifesciences Limited (Formerly known as Cadila Healthcare Limited) is a leading Indian pharmaceutical company. It is a fully integrated, global healthcare provider with strong capabilities across the pharmaceutical value chain. Zydus offers formulations, active pharmaceutical ingredients, animal healthcare products, and wellness products, providing comprehensive healthcare solutions.

VISION AND MISION :

Vision : Be a global life-sciences company transforming lives through pathbreaking discoveries.

Mission : To unlock new possibilities in life science through quality healthcare solutions that impact lives.

THEORITICAL AND PRACTICAL KNOWLEDGE :

Theoretical: Gained knowledge about supply chain integration, procurement processes, and vendor management.

Practical: Hands-on experience with listing APIs, MSMED vendor classification, and the auction process.

LEARNINGS ANDB VALUE ADDITIONS

LEARNINGS :

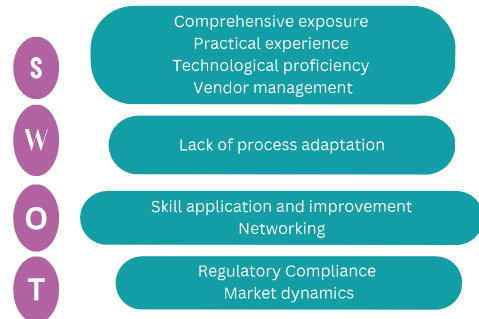
- Supply Chain Integration
- Procurement Processes
- Vendor Management
- Technological Infrastructure

USES :

- Enhanced Understanding
- Practical Skills
- Career Preparedness
- Networking

CHALLANGES :

- Understanding the complex integration of supply chain functions.
- Adapting to the rigorous supplier evaluation process.
- Navigating the technological infrastructure and learning the role of APIs



Observations :

- Recognized the need for seamless supply chain integration.
- Observed collaborative efforts for aligning demand and supply.
- Learned about procurement stages and vendor management.
- SAP purchase order processes.
- auction processes for safety equipment and chemicals.

MENTORS :

HIMADRI SINHA (IIHMR)
BIJOY KUMAR ,VICE PRESIDENT
PROCUREMENT, T ZYDUS

COMPANY ORGANIZATION CHART



1st Week Report

Name of the Organisation: Zydus lifescience Limited

Department of Summer Internship Program: GDSO

Name of the Student: Krishnapriya Nambiar

Roll no: 0536

Stream: MBA Pharmaceutical Management

Week no: 1

From: 01/05/2024 to 05/05/2024

Activity Done	GDSO operations overview, introductory meetings, and orientation workshops.
Linking theory (Classroom learning) with practice at your organisation	Utilized educational theories of supply chain management to comprehend the organizational structure.
Gaps identified on the working area.	little first-hand experience in practical work. Improved orientation that is more interactive and includes real-world examples is one suggestion.
Suggestions for improvement	begin working on the API Listing Project.
Plan for the next week.	Interactive talk on the power of words and the significance of information flow, translation, action, and consumer persuasion.

Signature of the Student

Approved by the IIHMR University's Mentor

2nd Week Report

Name of the Organisation: Zydus Lifescience Limited

Department of Summer Internship Program: GDSO

Name of the Student: Krishnapriya Nambiar

Roll no: 0536

Stream: MBA Pharmaceutical Management

Week no: 2

From: ...06/05/2024... to...12/05/2024...

Activity Done	Learned and began listing APIs in accordance with the vendor list and along with that started MSMED classification through UDYAM.
Linking theory (Classroom learning) with practice at your organisation	Integrated procurement theories with the real-world preparation like planning, procurement (direct and indirect) , logistics and distribution.
Gaps identified on the working area.	A deeper comprehension of planning and direct procurement functionalities was required.
Suggestions for improvement	Ask for more planning and procurement process sessions.
Plan for the next week.	Get help with SAP usage and carry on with the API Listing Project and MSMED vendor classification.

Signature of the Student

Approved by the IIHMR University's Mentor

3rd Week Report

Name of the Organisation: Zydus Lifescience Limited

Department of Summer Internship Program: GDSO

Name of the Student: Krishnapriya Nambiar

Roll no: 0536

Stream: MBA Pharmaceutical Management

Week no: 3

From: ...13/05/2024... to...19/05/2024...

Activity Done	As continuation obtained and recorded CAS number, therapeutical class and pharmacopoeias for basic API information. Also along with that did the work of MSMED classification. Attended a meeting that occurred in planning team regarding the cost and increase in sales for APIs through the vendor.
Linking theory (Classroom learning) with practice at your organisation	Applying and getting the basic API listing and MSMED vendor listing classification to real-world documentation activities.
Gaps identified on the working area.	Difficulty in rapidly locating particular CAS numbers.
Suggestions for improvement	Provide a CAS number lookup procedure that is more effective
Plan for the next week.	Cntinue developing a streamlined procedure for documentation related to API listing and MSMED classification. Introduction on indirect procurement.

Signature of the Student

Approved by the IIHMR University's Mentor

4th Week Report

Name of the Organisation: Zydus Lifescience Limited

Department of Summer Internship Program: GDSO

Name of the Student: Krishnapriya Nambiar

Roll no: 0536

Stream: MBA Pharmaceutical Management

Week no: 4

From: ...20/05/2024... to...26/05/2024...

Activity Done	Continued with API listing and MSMED classification got an introduction regarding indirect procurement which included SAP introduction and introduction for preparing the purchase order and purchase requisition.
Linking theory (Classroom learning) with practice at your organisation	Got an idea that how direct and indirect procurement are linked up with each other.
Gaps identified on the working area.	Should provide more efficient and detailed sap sessions to understand it in more better way.
Suggestions for improvement	SAP sessions should be more efficient.
Plan for the next week.	Continuation of API listing and MSMED classification along with that gave some works in SAP.

Signature of the Student

Approved by the IIHMR University's Mentor

5th Week Report

Name of the Organisation: Zydus Lifescience Limited

Department of Summer Internship Program: GDSO

Name of the Student: Krishnapriya Nambiar

Roll no: 0536

Stream: MBA Pharmaceutical Management

Week no: 5

From: .27/05/2024... to...02/06/2024...

Activity Done	Continuation of API listing and MSMED classification along with the preparation of purchase order through SAP. Did negotiation with vendor for the product.
Linking theory (Classroom learning) with practice at your organisation	I learned a lot from these experiences, such as: a) Identifying the pharmacopeias of the product: Data Analysis: To find significant insights, data analysis is necessary after field data gathering. Fundamental knowledge on creating a successful brand strategy. How to interact with the vendors.
Gaps identified on the working area.	The uneven application of stated manners and body language, a lack of thorough product knowledge for successful branding. These disparities may impede one's capacity to advance professionally and successfully advertise and promote goods.
Suggestions for improvement	Provide continuing instruction and workshops centred on the everyday application of SAP application to close these gaps. To improve negotiation efforts, promote in-depth product technical knowledge and knowledge-sharing events. Encourage a proactive and well-prepared workforce by implementing frequent check-ins and feedback sessions to guarantee consistent preparation and task completion.
Plan for the next week.	Introduction of logistics department.

Signature of the Student

Approved by the IIHMR University's Mentor

6th Week Report

Name of the Organisation: Zydus Lifescience Limited

Department of Summer Internship Program: GDSO

Name of the Student: Krishnapriya Nambiar

Roll no: 0536

Stream: MBA Pharmaceutical Management

Week no: 6

From: ...03/06/2024... to...09/06/2024...

Activity Done	Acquired knowledge about and involvement in efficient order processing system flow through procurement and logistics.
Linking theory (Classroom learning) with practice at your organisation.	Relevant theories of order management to real-world system applications and how banking systems are managed for the cash flow.
Gaps identified on the working area.	Initial misunderstanding of the interfaces of the order processing system and cash flow in the bank as from vendors to purchaser or purchaser to vendor.
Suggestions for improvement.	Give incoming interns thorough orientations on the system.
Plan for the next week.	Yet to know, will be decide on Monday.

Signature of the Student

Approved by the IIHMR University's Mentor

7th Week Report

Name of the Organisation: Zydus Lifescience Limited

Department of Summer Internship Program: GDSO

Name of the Student: Krishnapriya Nambiar

Roll no: 0536

Stream: MBA Pharmaceutical Management

Week no: 7

From: ...10/06/2024... to...16/06/2024...

Activity Done	Took part in chemical and safety equipment auctions.
Linking theory (Classroom learning) with practice at your organisation	Utilizing coursework-based bargaining techniques with auction theory.
Gaps identified on the working area.	A deeper comprehension of auction dynamics is required.
Suggestions for improvement	One recommendation for improvement is to do pre-auction briefings.
Plan for the next week	To be planned..

Signature of the Student

Approved by the IIHMR University's Mentor

8th Week Report

Name of the Organisation: Zydus Lifescience Limited

Department of Summer Internship Program: GDSO

Name of the Student: Krishnapriya Nambiar

Roll no: 0536

Stream: MBA Pharmaceutical Management

Week no: 8

From: ...17/06/2024... to...23/06/2024...

Activity Done	Acquired knowledge about the function of APIs and the company's technology infrastructure including all the departments.
Linking theory (Classroom learning) with practice at your organisation	More connections between theoretical ideas and real-world applications in vendor management. Gained a better understanding of the practical aspects of pharmaceuticals.
Gaps identified on the working area.	Gaps that have been found include a lack of consistency in applying practical expertise with technology tools. .
Suggestions for improvement	Provide hands-on instruction on the technological instruments utilized in supply chain management.
Plan for the next week.	To be planned

Signature of the Student

Approved by the IIHMR University's Mentor

9th Week Report

Name of the Organisation: Zydus Lifescience Limited

Department of Summer Internship Program: GDSO

Name of the Student: Krishnapriya Nambiar

Roll no: 0536

Stream: MBA Pharmaceutical Management

Week no: 9

From: ...24/06/2024... to...01/07/2024...

Activity Done	wrote the final internship report after reviewing all of the duties and projects.
Linking theory (Classroom learning) with practice at your organisation	Ensured that all theoretical knowledge was applied to the real-world situations that were recorded in the report.
Gaps identified on the working area.	More thorough input on overall performance is required.
Suggestions for improvement	Hold thorough feedback sessions when the internship is coming to a conclusion.
Plan for the next week.	End of Summer Training

Signature of the Student

Approved by the IIHMR University's Mentor

Compiled Report

Name of the Organisation: Zydus Lifescience Limited

Department of Summer Internship Program: GDSO

Name of the Student: Krishnapriya Nambiar

Roll no: 0536

Stream: MBA Pharmaceutical Management

Activity Done	API Listing Project • <i>Objective:</i> To list out the APIs according to a provided vendor list, enhancing my understanding of the company's technological infrastructure and vendor management processes. • <i>Tasks:</i> ○ <i>Purchase Orders:</i> Prepared some purchase orders and understood the process of how a purchase requisition is converted into a purchase order through SAP. ○ <i>API Details:</i> Provided the basic APIs that the particular company supplies, followed by their CAS numbers and some general details of the APIs. • <i>Learnings:</i> ○ <i>Role of Procurement:</i> Understood the critical role of the procurement department in ensuring a steady supply of raw materials and services. ○ <i>Supplier Evaluation:</i> Learned about the rigorous supplier evaluation process, considering factors like quality, delivery times, and regulatory compliance. ○ <i>Order Processing Systems:</i> Learned about the streamlined order processing systems to ensure efficient product distribution. ○ <i>Technological Infrastructure:</i> Gained insights into the company's technological infrastructure and the role of APIs in facilitating seamless communication and data exchange. ○ <i>Vendor Management:</i> Understood the process of vendor management, including the evaluation and selection of reliable vendors for various services and products. MSMED Vendor Classification Project • <i>Objective:</i> To classify MSMED vendors, enhancing my understanding of vendor management processes and validating the organization of specific companies. • <i>Tasks:</i> ○ <i>Vendor Classification:</i> Checked the validity of particular company organizations.
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	Auction Process Participation • <i>Safety Equipment Auction:</i> Took part in an auction process for safety equipment used in the pharmaceutical industry or laboratories. • <i>Chemical Auction:</i> Participated in an auction process for chemicals used in laboratories and understood how they bid on products from particular vendors. • <i>Learnings:</i> ○ <i>Auction Dynamics:</i> Gained insights into the auction process and the criteria used for bidding on safety equipment and chemicals. ○ <i>Vendor Interaction:</i> Observed the interaction between the company and vendors during the auction process.
Linking theory (Classroom learning) with practice at your organisation	The interactive workshops and tasks across the nine-week programme have skillfully combined theoretical understanding with real-world applications in a variety of professional development domains. Through interactive conversations and practical exercises, we have developed a greater understanding of respect, ethical behaviour, and productive workplace dynamics by exploring professionalism, ethics, and interpersonal skills. In addition to stressing the need of lifelong learning and professional manners, these exercises improved our communication abilities and capacity to adapt academic frameworks to practical situations. Every class enhanced our overall development in branding, marketing, leadership, and other areas, anything from studying about proper dining manners in other countries to analysing market data and developing brand strategies. skill with digital tools.
Gaps identified on the working area.	There are no such major gaps
Suggestions for improvement	Some more classes and effective learning should be added

Signature of the Student

Approved by the IIHMR University's Mentor