

**INTERNSHIP
AT
ENIRA CONSULTING PRIVATE LIMITED
BHAVNAGAR, GUJRAT.
(12th March 2022- 19th June 2022)**

A dissertation on

**INTEGRATION OF MINIMALIST IOMT IN
AYUSHMAN BHARAT HEALTH AND
WELLNESS CENTRES: A FEASIBILITY STUDY**

by

Dr Hardik Sankhla (1102)

MBA- Hospital and Health Management

Batch- 2020-22

Under the guidance of

Dr. Neetu Purohit,

Professor



CERTIFICATE

This is to certify that Hardik Sankhla in partial fulfilment of the requirements for the award of the degree of MBA (Hospital and Health Management) from the IIHMR University, Jaipur has successfully completed his internship at **Enira Consulting Private Limited** during **March 22, 2022, to June 19, 2022**. He has worked on **Integration of Minimalist IoMT in Ayushman Bharat Health and Wellness Centres: A Feasibility study**.



Dr. Sabine Kapasi

Director

Enira Consulting Private Limited

Place: Bhavnagar, Gujrat

Date: 28/ June/ 2022

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1. Acknowledgment

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I would like to pay sincere regards to my faculty guide **Dr. Neetu Purohit**, for her constant guidance and motivation during my dissertation. Secondly, I want to express gratitude towards my industry mentor **Dr. Sabine Kapasi**, for the best learning opportunity ever, any student can get.



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Best Regards

Dr Hardik Sankhla

Hardik Sankhla

28/06/2022

2. About the organisation



Enira consulting private limited is a private consulting firm, location in Bhavnagar Gujrat, the managing director Enira is Dr. Sabine Kapasi. The main areas of interest of firm are healthcare, health-tech, Pharma, Business incubation, Agri-tech and women centric businesses.

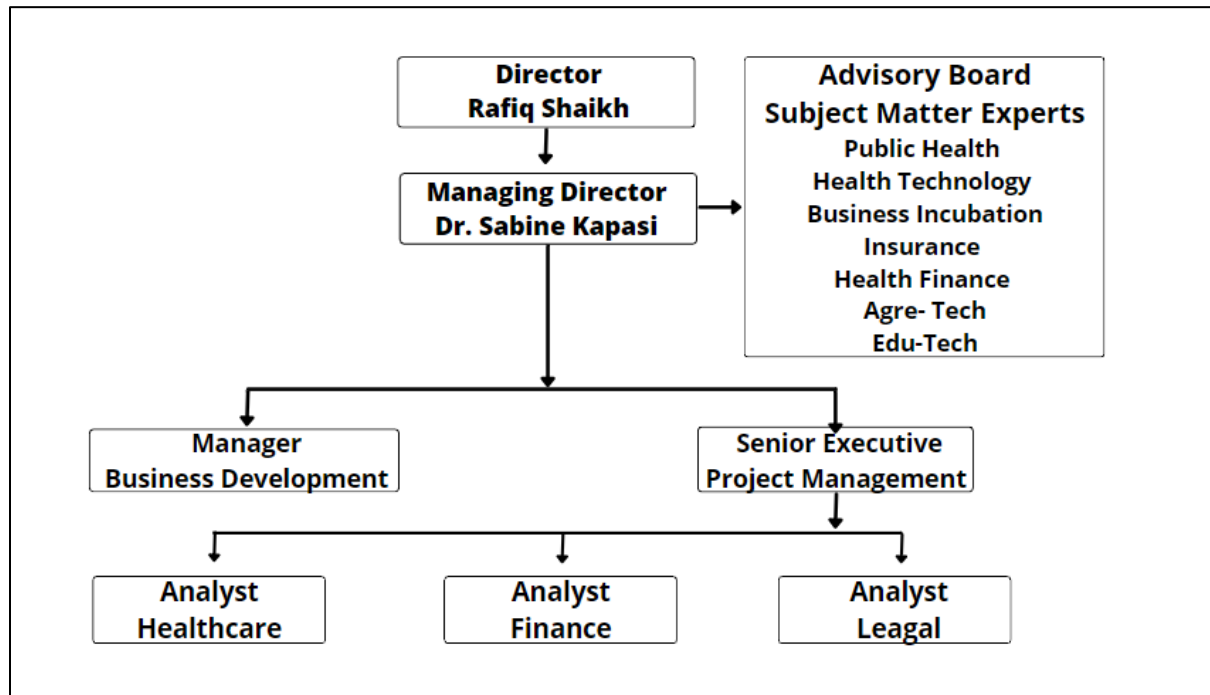
3. Vision

To provide state of the art management consulting and ensuring healthcare for all in the most equitable, economic and technically sound manner.

4. Mission

Sustainable development of communities via inclusive policy development and ensuring healthcare access to all.

5. Organisation structure



6. Major Projects

- Atal Innovation Mission-**
Financial restructuring of funds
- Gau- tech incubator-**
Government of India project- Sustainable business model for cow shelters
- Health- tech incubator-**
For elite business schools of India
- Technology- Product- Service Validation**
Business incubator
- IPE Global- Indian Health Fund**
Financial structuring of micro health start-ups
- EoDB Projects-**
Largest pilot with Government of India- Upskilling of frontline health workers (FLHWs), Diabetes screening and Anaemia screening and prevention

7. **Artist-**

Upskilling FLHWs of 22 states

8. **3 Analytics-**

Analysis of primary health data, Restructuring of Health Department of KSA,
Automated ADR signalling

9. **Heaps.AI-**

AI based reduction of claims ratio

10. **DocFliq-**

Integration of simulation-based assessments within medical school exams

11. **Bayer pharmaceuticals-**

Population cardiac risk assessment- Egypt

12. **Eris Pharma-**

Zuri- Health and wellness application

13. **Ministry of Culture- GoI**

Blockchain solution for Artist and Artisans

14. **E-med Events- health tech event**

Engage National and International business leaders to build strategic relationships,
Develop B2B and B2G relations, Platform to raise funds for start-ups, Promote latest
innovations of healthcare industry

7. Major Learning

- Parallel management of multiple projects
- Writing corporate and government proposals
- Formulation of legal documents- NDAs and Consulting agreements
- Formulating expression of interest
- Project charter schedule and distribution of funds
- Case study analysis- Guesstimation and cost extrapolation