

Internship Report
At
IIHMR University, Jaipur
By

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MBA Pharmaceutical Management

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1. Introduction

The healthcare industry is rapidly evolving with the integration of Artificial Intelligence (AI) and digital health technologies in medical devices. These advancements are improving diagnostics, treatment decisions, and patient monitoring. AI-enabled tools such as imaging analysis software, wearables, and remote monitoring systems are becoming essential in modern healthcare. My internship focused on studying the rise of these innovations, current market trends, regulatory challenges, and future opportunities in this space.

2. Objectives of the Internship

- To understand how AI and digital health are shaping medical devices.
- To analyze market trends and leading companies in this domain.
- To identify regulatory hurdles for AI-based medical devices.
- To explore future prospects of AI in healthcare.
- To gain hands-on exposure to industry practices and research.

3. Organizational Profile

B – Black Belt Brand Builders is a brand consultancy that equips brands with the power to create powerful, emotionally engaging, and performance-driven brands. Like learning a black belt in martial arts, they help brand custodians and managers achieve mastery through systematic training, expert mentoring, and transformative brand-building practices.

B - Black Belt Brand Builders isn't merely interested in logos or packaging—according to them, they are training the minds and developing skill sets of brand managers. As coaches, they enable businesses not only to craft brand strategies but also to ensure that frontline teams are empowered to execute those strategies. Their client-centric, insight-driven methodology closes the gap between what brands deliver and what consumers care about. This positions them as the only ones capable of elevating products and the individuals behind them.

4. Services Provided by the Organization

- Brand Strategy Consulting: Assisting businesses in the discovery of brand essence and creation of sustainable positioning.
- Training & Development: Providing systematic programs for marketing, brand managers, and frontline teams to build brand-building capacity.
- Storytelling & Communication Design: Developing genuine, effective stories that engage emotionally with users.
- Digital Brand Ecosystem Planning: Designing digitally driven engagement models, such as apps, platforms, and touchpoints.
- Research and Consumer Insights: Qualitative and quantitative research to crack consumer behavior and enhance marketing effectiveness.
- Brand Coaching for Sales Teams: Training sales representatives with tools and storytelling to become brand champions.
- Internship & Live Projects: Giving live exposure to marketing and brand-building ideas for budding professionals.

5. Key Works Undertaken During Internship

- **Market Analysis**: Researched top companies using AI in devices and studied market trends in diagnostics, wearables, and monitoring tools.
- **Regulatory Review**: Studied global and Indian regulatory frameworks for AI devices (e.g., CDSCO, FDA, MDR).
- **Technology Mapping**: Understood how AI integrates with EHRs, telehealth, and mobile health platforms.
- **Reporting & Presentations**: Contributed to a white paper and prepared summary reports for internal teams on AI market opportunities.

6. Key Learnings from the Internship

- AI is transforming healthcare through faster diagnosis, personalized treatment, and better patient monitoring.
- The market is growing rapidly, especially in imaging, cardiology, and chronic care.
- Regulatory challenges like algorithm validation, data privacy, and approval timelines remain key hurdles.
- India has strong potential in affordable AI health solutions, and the demand for cross-functional talent is rising.