

Vendor Qualification and Evaluation for Pharmaceutical Industries in Supply Chain Management in India.

Internship Report Submitted to



The IIHMR University, Jaipur

for the partial fulfillment for the award of the degree of

Master of Business Administration (MBA) in

Pharmaceutical Management

by

Ms. Jaya Sinha

Under the Supervision and Guidance of

Dr. Ashok Peepliwal

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1. Introduction

The internship was undertaken to gain practical exposure in the pharmaceutical industry beyond academic learning. The opportunity was provided by Anthea Pharma, a pharmaceutical manufacturing company known for its focus on quality compliance and supply chain efficiency. The internship offered valuable insights into real-world practices of vendor qualification, regulatory documentation, and supply chain operations critical to pharmaceutical management.

2. Organisation Profile

Organization Name: Anthea Pharma Pvt. Ltd.

Headquarters: Mumbai, Maharashtra

Nature of Business: Pharmaceutical manufacturing and supply

Company Overview:

Anthea Pharma is a growing player in the Indian pharmaceutical space, focusing on the production of sterile injectable formulations. The company adheres strictly to WHO-GMP guidelines and caters to both domestic and regulated international markets. Its emphasis on compliance, quality assurance, and supplier integrity aligns with global standards, making it an ideal environment for learning vendor management practices.

Strengths & Accreditations:

WHO-GMP Certified Manufacturing Facility

Focus on sterile injectable drugs

Active participation in regulated market exports

Strong vendor qualification and evaluation protocols

Regulatory preparedness for audits and inspections

3. Learnings Beyond the Dissertation

a. Vendor Audit Coordination

Supported the Quality Assurance team in reviewing vendor documentation.

Assisted in tracking audit schedules and maintaining vendor qualification checklists.

Key Learnings:

Importance of pre-audit documentation

Criteria used in vendor qualification (GMP compliance, financial stability, past audit history)

b. Procurement & Supply Chain Coordination

Participated in the evaluation of vendor performance based on delivery timelines and material quality.

Observed the procurement life cycle from RFQs to delivery reconciliation.

Key Learnings:

The role of consistency and transparency in vendor relationships

Use of vendor scorecards and KPIs

c. Regulatory Documentation Handling

Maintained vendor compliance records (ISO, WHO-GMP, CoA, MSDS, etc.).

Supported renewal tracking for essential vendor-related licenses.

Key Learnings:

Importance of regulatory documentation for audit readiness

Role of vendor compliance in avoiding production and shipment delays

d. Cross-functional Coordination

Attended meetings between QA, SCM, and procurement teams on vendor performance.

Helped document decisions and actions from internal vendor review meetings.

Key Learnings:

Interdepartmental collaboration as a pillar of efficient vendor evaluation

Challenges in aligning vendor capabilities with business needs

4. Skills Developed

Vendor Evaluation and Qualification Criteria Understanding

Regulatory Compliance Documentation

Report Writing and Audit Checklist Preparation

Analytical Skills for Performance Monitoring

Professional Communication with Cross-functional Teams

5. Conclusion

The internship at Anthea Pharma provided in-depth exposure to the core aspects of pharmaceutical vendor management, complementing the academic dissertation. Hands-on involvement in audit preparedness, procurement cycles, and documentation processes helped develop a practical understanding of vendor qualification and evaluation. This experience will serve as a strong foundation for a career in pharmaceutical operations and supply chain compliance.