



MBA Pharmaceutical Management
(2014-16)

**National & International Environment for
Pharmaceutical Industry**

(Term Exam)

Sept- 16, 2014

Duration: 3 hr.

Maximum Marks – 70

Attempt any 4 Question from (Q 1-6) each carry equal (12.5) marks;

- Q1. Write the salient features on the evolution of Indian Pharmaceutical Industry with special focus on the facilitating factors?
- Q2. Define environmental scanning and also discuss different types of external environment which directly and in-directly affect the organization performance?
- Q3. Discuss in brief regarding business ethics in relation to pharmaceutical business?
- Q4. Elaborate the outsourcing services provided in different core areas of Pharmaceutical Industry?
- Q5. Give an overview of global use of medicines and Pharmaceutical market opportunities for developing countries?
- Q6. Define various types of R&D and also discuss the various R&D opportunities in Indian Pharmaceutical market?
- Q7. Write short notes on (any four) each carry equal 5 marks:

- 1) Joint ventures
- 2) Pharmaceutical Licensing
- 3) Technology Transfer
- 4) Contract Manufacturing
- 5) Generic drugs
- 6) SWOT analysis

****All The Best****