



School of Pharmaceutical Management
MBA Pharmaceutical Management
Batch-14th (2022-2024)

First Year, Term 2, End Term Examinations, February 2023

CC- 609 Human Resource Management

Time - 3 Hour

Maximum Marks:50 (Pass Marks: 20)

This question paper contains 1 printed pages.

- Q1. What is HRM? What all aspects are covered under HRM . Also explain the relevance of HRM in current Scenario in Organizations. (5+5+10=20 marks)
- Q2. What is Performance Appraisal? If you have to do the performance appraisal of 700 hundred people of sales in any Pharmaceutical MNC then which technique will you use . Explain the method of Performance appraisal in details. (10 marks)
- Q3. Write short notes on the following: (5+5=10 marks)
(a). Off the Job Training Techniques
(b). Minimum Wage Act
- Q4. You are suppose to design the compensation structure for your organization. Explain and design what components will you keep in compensation structure for a Managerial Position in an MNC. (10 marks)